

To Whom It May Concern,

I am responding on behalf of Flight Training Adelaide (FTA) to the Pricing Discussion Paper issued by Airservices Australia.

FTA operates from Parafield Airport, SA, and provides customised training solutions for the fixed wing and rotary wing industry. We operate a fleet of 32 Single Engine and 7 Multi Engine training aircraft, 1 Aerobatic aircraft and 4 Rotary Wing trainers.

In the past, FTA have elected to take up the Airservices General Aviation Option (GAO) for the majority of the fixed wing fleet which has been very advantageous to FTA from a costing, cashflow and administrative point of view. We would like to see the GAO remain in place in the new LTPA for 2016. In a highly regulated, costly and competitive industry FTA has gained some major benefits in taking up the GAO in past years. As well as financial benefits the GAO allows us to accurately estimate our Airservices charges on a yearly basis for budgeting purposes.

We would like to recommend that the current GAO pricing structure remain in place for the new LTPA.

Kind regards,
Kate

Kate Lepore
Chief Financial Officer
Ph: +61 (0)8 8282 2814
Fax: +61 (0)8 8209 4367
Hangar 54, Kittyhawk Lane
Parafield Airport SA 5106
klepore@flyfta.com
www.flyfta.com